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FY 2020-21 Draft Operating & Capital Budgets

July 8, 2020



Topics

- FY19-20 Year-End Forecast
- FY20-21 Draft Operating Budget
- Revenues
- Expenses
- FY20-21 Draft Capital Budget
- ? Next Steps

FY19-20 Year-End Forecast

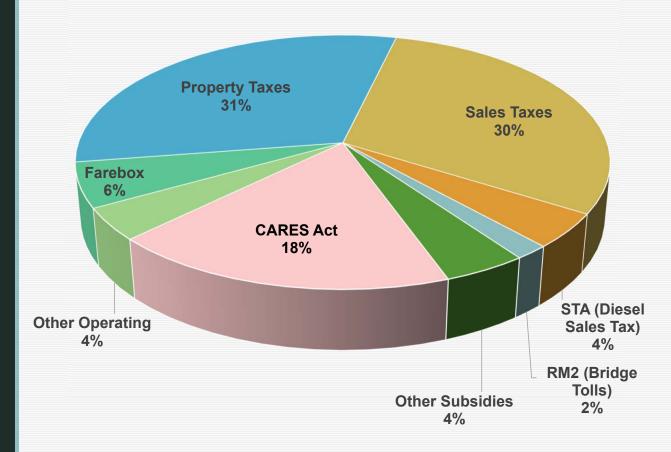
- Revenues
 - \$423M (\$51M or 11% below budget)
- Expenses
 - \$460M (\$11M or 2.3% below budget)
- Resulting deficit: (\$37M)
- CARES Act funds will be used to fill in deficit

FY20-21 Draft Operating Budget

- Total Revenues: \$465.4M
 - "Normal" Revenues: \$380.4M
 - CARES Act Funds: \$85.0M (estimate*)
- Expenses: \$470.6M
- Resulting Draft deficit: (\$5.2M)

Revenues





Revenues contd.

- Farebox
 - \$26.7M (55% down from FY19-20)
 - Using pessimistic forecast
- Other Operating Revenue
 - \$19.1M (2.1% down from FY19-20)
 - Contract Services down due to reduced BART Early Bird and bus bridges

Revenues contd.

- Property/Parcel Taxes
 - \$146M (flat from FY19-20)
- Sales Taxes
 - \$139.9M (down 30% from FY19-20)
 - Using middle of forecast range
- STA (diesel sales tax)
 - \$20.7M (down 25% from FY19-20)
 - Using upper-middle of forecast range

Revenues contd.

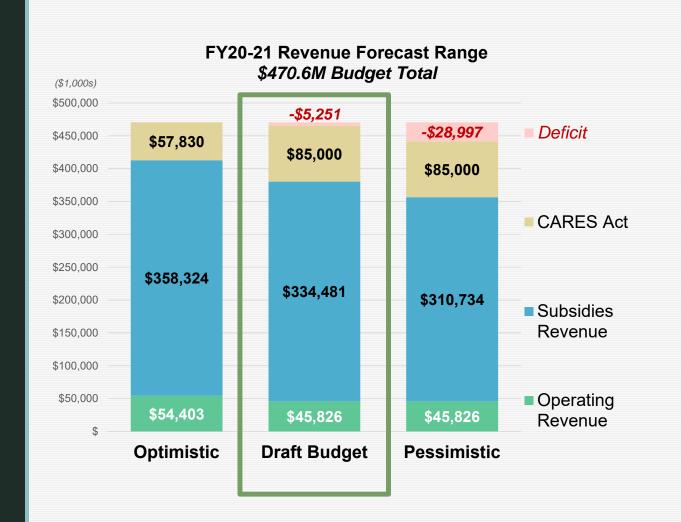
- RM2 (bridge tolls)
 - \$8.5M (35% down from FY19-20, per MTC)
 - RM3 not included yet
- Other Subsidies
 - \$20.7M (110% up from FY19-20)
 - Use of Cap & Trade LCTOP funds for BRT operating
 - Timing of FTA paratransit operating fund grants

CARES Act Funding

- District estimates \$120M in total*
- MTC Blue Ribbon Task Force to provide recommendation early July
- MTC Commission to decide July 22
 - Timed to allow for grant approval before FTA end of federal fiscal year shutdown

^{*} Round 2 allocations pending as this was written

FY20-21 DRAFT Revenue Forecast Range



Expenses

- Total Expenses: \$470.6M
- Essentially the same level as FY19-20
 - Staffing level has not changed
 - Contractual wage increases add to baseline costs
 - Reductions mainly in fuel and other non-labor

Labor Expenses

- \$341.9M (flat from FY19-20)
 - Contractual increases: ATU 3%, IBEW 3+1%
 - Forecast attrition of 8 operators per month
 - Significant (50%) operator overtime reduction
- Reduce headcount by 70 <u>vacant</u> operator positions
- New positions TBD

Non-Labor Expenses

- \$128.6M (1.5% down from FY19-20)
 - Liability and insurance: +\$4M
 - Services: +\$2.5M (pending reductions)
 - PPE: +\$1.0M
 - East Bay Paratransit: -\$3.7M (reduced usage)
 - Fuel: -\$3.1M (reduced service)
 - Materials: -\$2.6M (reduced service)

FY20-21 Draft Capital Budget

Total Budget: \$81.9M

Grant Funds: \$54.8M

District Capital: \$7.8M

BRT Line of Credit: \$19.3M

- Projects
 - 41 continuing
 - 13 new
 - Charging facilities for new BEBs at D2 and D4
 - Replace/upgrade aging IT software and equipment

Next Steps

- Draft Budget utilizes all CARES Act funds
- Major cost driver is headcount
 - Assuming reductions only by attrition
 - CARES Act congressional expectation funding is to keep employees on payroll
- Proposed Budget 8/12
 - Staff will adjust revenue levels for Proposed Budget as more is known
- Recommended Budget 9/9
- Working with service planning on matching future service to revenue and headcount levels